

# CASE STUDY

## MPLS and SIP Trunking

When you're allowed only one call, the phones have got to work. That's why Bad Boys Bail Bonds of San Jose chose to rely on TPx for its voice and data services



My company relies on the phone system 24 hours a day, 365 days a year.

*C. Jeffrey Stanley,  
Founder  
Bad Boys Bail Bonds*



Founded by C. Jeffrey Stanley in 1998, Bad Boys Bail Bonds has grown to seven locations with 150 employees around California serving the San Francisco, Los Angeles and San Diego metropolitan areas. For the fast growing firm, where potential clients will call at any hour of the day or night, reliable telephone services are critical, as are the computer and data networking facilities needed to keep track of its bail bonding activities. When the company installed a new IP telephony system, it turned to TPx for voice and data communications services. These services include ISDN PRI connections to the public switched telephone network and MPLS VPN services connecting all company locations.

### PROFILE

- Bail bond agent
- 150 employees
- 7 California locations

### CHALLENGE

Potential clients call at any hour of the day or night, so reliable telephone and data networking are critical

### SOLUTION

MPLS VPN services connecting all company locations with apps hosted in its SSAE 16 datacenter

### BENEFITS

- Ultra-reliable VoIP phone services along with secure, redundant, high availability datacenter hosting for mission-critical applications

### RESULTS

Bad Boys hasn't had any problems and anything that comes up is dealt with immediately



The great thing about TPx is how smooth the operation has been going.

## THE CHALLENGE

“My company relies on the phone system 24 hours a day 365 days a year,” said founder C. Jeffrey Stanley.

Having worked with many other service providers in the past allows Mr. Stanley to speak from experience. And that experience has shown that the company risks losing hundreds of thousands of dollars should critical systems ever fail.

## THE SOLUTION

For that reason, they decided to collocate their application servers in the secure and controlled environment of a TPx SSAE 16 datacenter facility.

“It was one of the best decisions I have made. The system works extremely well; we haven’t had any problems, and anything that comes up is dealt with immediately.”

Located in San Jose, the datacenter provides N+1 redundant backup power generation as well as redundant network connections. These multiple layers of redundancy ensure that the company’s application servers will continue to run during a local power failure, so offices around the state will be able to access those mission critical applications.

“The great thing about TPx is how smooth the operation has been going,” Mr. Stanley concluded.