

When evaluating a colocation provider, it's vital to make sure they have the facilities, features, staff and attitude to service your business. As you research providers, use this checklist to ensure they meet your needs.

Before you discuss your specific colocation needs with the potential provider, ask a few general questions, including:

- 1. Have you been in business more than 5 years?
- 2. Are you the facility owner and not a reseller?
- 3. Are long-term references available?
- 4. Can we speak with members of the support staff?
- 5. Can you accommodate our future growth?
- 6. Can we extend our contract or lock in pricing?

The grid to the right provides technical information to help you decide which facility may be right for you.

Multiple legations				
Multiple locations		Climate control for		
Geographic diversity		temperature & humidity		
SAS 70/SSAE 16 certified		Redundant chillers		
Space		High density rated		
Partial locked cabinets		Security		
Full locked cabinets		Dedicated entrance with mantrap		
Custom cage build out		Guards present		
Power		24/7/365 access		
Power included in the price		Key card access		
Diverse and redundant power feeds into facility		Video monitoring inside/outside facility		
Redundant power feeds to the cabinet		Multi-zoned FM 200 fire suppression system		
Conditioned power with UPS		Additional Services		
Generator backup		Disaster recovery		
AC and DC power		Data storage		
Connectivity		Voice gateway		
Wide range of bandwidths		On-site technical resources		
available		Data backup at remote location		
Session Initiation Protocol		Cloud firewall, anti-virus and intrusion detection/intrusion prevention systems		
Multi-carrier fiber connectivity				
Multi-homed redundant Tier 1 Internet providers		Business continuity space and office space available		
Major telecom carrier interconnect		Management Services		
Comprehensive routing and		Dedicated account manager		
switching		Remote hands		
Custom data, voice, wireless converged network		24/7/365 NOC on site		
Bandwidth bursting		Secure package, system receiving		
End-to-end national MPLS connectivity				
Network monitoring, reporting		COMMUNICATIONS	TPX	(.СОМ