Reach a higher state of connectedness

Today's business runs on connections — and that means so much more now than it did even five years ago. It's not just who you know, it's how you reach them. It's how you establish, build and maintain relationships with customers, employees and partners who expect effortless, 24 x 7 access.

It's how you compete in a world where boundaries are becoming irrelevant.

But it's sure not easy. Running and growing your enterprise shouldn't demand graduate degrees in network topology and software engineering. You shouldn't have to invest in technology with a limited shelf life and then need a staff of support personnel to keep it going.

To grow and succeed today, you need to reach a higher state of connectedness.

That's our sweet spot. TPx brings the most powerful unified communications, managed IT, and managed connectivity solutions to your enterprise. We take care of the implementation, management and updating that keeps them effective and always at your fingertips. TPx guarantees it in writing — with a proven 20-year track record of helping businesses across the country grow and thrive.

TPx

Simplifying your life

Let TPx be your trusted guide, partner and expert resource for the Communications and Collaboration, Managed IT and Managed Connectivity solutions reshaping every business. We deliver answers that reduce complexity and maximize profitability, so you can focus on what you do best. Our tenured team, focused support, and two decade track record make us the industry leader.

TPx is different from our competition because we listen. Of course, we have leading-edge technology and smarts, but it's how we use them that counts. A commitment to listening to each customer and empowering their success is embedded deep in our corporate DNA. We draw on that skill every day to deliver comprehensive managed services and business communications solutions that can take your business anywhere it wants to go.

Communications & collaboration

Today's knowledge workers are looking for new ways to stay connected with customers, partners and each other — and that goes way beyond just taking calls. They need to collaborate and exchange information faster than ever before. They need to work together in real time and capture the nuances and depth that create shared understanding. Traditional telecom infrastructure just isn't built to support the constant connectivity and productivity that these modern businesses demand.

TPx delivers communications and collaboration services in the cloud, giving you and your

team the flexibility to stay connected to your business however you choose. We unleash your productivity.

Managed IT

Enhance your IT support for security, performance and peace of mind. MSx Managed IT Services give you the support you need for your critical IT systems without the cost and hassle of doing it all in-house.

With MSx, we've bundled all of the essential building blocks of IT system management into one easy-to-manage program. Our IT experts will monitor your critical systems 24/7/365 and respond immediately to any issues you may have, freeing you up to focus on your core business objectives.

Our broad range of MSx Managed Services include SD-WAN, datacenters, LAN, Office 365, firewalls, endpoints and backups.

Nationwide connectivity

Every business has unique communications requirements. What's consistent is the need to connect customers, locations, suppliers and markets in an easily managed, reliable, and cost-effective network that is designed around your business growth strategy.

TPx's business-class network connectivity services are designed to deliver mission-critical voice and data to virtually any location in the United States. Whether it's powerful Ethernet over fiber or economical high-speed Internet access, our broad range of services gives us the flexibility to design and build a network solution that meets your unique budgetary and technical requirements.

Network continuity

Mix and match any type of transport — whether it's provided by TPx or your local Internet or wireless provider — to securely and seamlessly fail over your Internet connection. When your primary circuit goes down, our intelligent SD-WAN network will automatically route traffic to the secondary circuit. And it's cost effective: both circuits can be active, so you don't have to pay for bandwidth you are not using; or you can choose low-cost 4G LTE for your must-have apps.

Multilocation experts

If you have offices or stores around the country, you can easily add them to a single network and take full advantage of our unified communications and managed IT services.

TPx uses powerful SD-WAN technology to erase the restrictions of the network for your remote sites. With SD-WAN, you can create a secure, quickly-adaptable network framework over any broadband connection. You'll gain real-time visibility into each location's network links, devices, and applications.

Our UCx unified communications service is purpose-built to support multilocation businesses. Free extension dialing between locations will eliminate toll charges or expensive point-to-point connections. Also, one receptionist or auto-attendant can handle inbound calls for all sites.

We are so committed to quality that we measure ourselves against a set of metrics on a weekly basis.

95%
of calls into customer care are answered within 30 seconds

90%
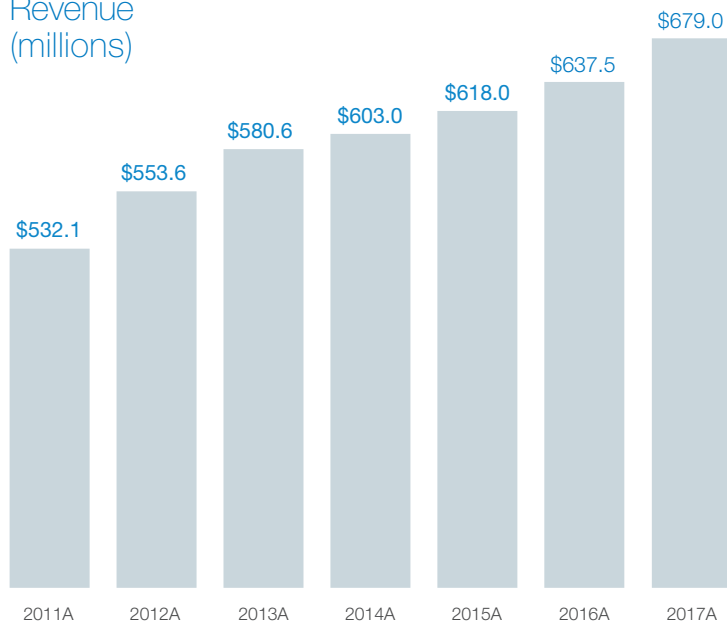*of calls into customer care are resolved on the first call*

95%
of our customers tell us they are satisfied with our service

99%
invoice accuracy underscores our attention to detail

Revenue (millions)

Year	Revenue
2011A	$532.1
2012A	$553.6
2013A	$580.6
2014A	$603.0
2015A	$618.0
2016A	$637.5
2017A	$679.0

TPx has achieved 16 straight years of quarter-over-quarter growth and we now have a nationwide footprint thanks to SD-WAN technology

Performance-driven growth

TPx hasn't missed a single quarter of growth for more than 16 years. Do the math. That includes the Great Recession and the echoes of the Dot Com crash. Every up and down imaginable.

Chalk it up to great advertising budgets? Hardly.

We've relied almost entirely on word of mouth referrals. Our corporate DNA is designed around listening, customer service and unfailing technical excellence.

Today, TPx is the premier national managed services provider, serving customers across the nation. We deliver simple, elegant and more powerful data and communications answers to more than 75,000 customer locations, in every industry, every day. We take businesses anywhere they want to go.

Company background

- Privately held national managed services provider
- 20 years serving customers nationwide
- 1,650 employees in more than 50 regional offices and 5 on-shore call centers

Key executives

- 17-year CEO Dick Jalkut served as president, CEO, and chairman of NYNEX (Verizon) with 80,000 employees and 16 million customers
- 100 + years of senior executive experience in major communications firms like Verizon, AT&T, Bell South, Nuvox, TCG, WorldCom, GTE, Sprint

Financial performance

- $679 million in 2017 revenue, a growth of 6.5%
- 18% managed services growth (CAGR 2013-2017)
- 16 straight years of quarter-over-quarter growth

Network infrastructure

- Nationwide SD-WAN connectivity, along with MPLS, VPLS, and EPL networks with CoS
- Seven SSAE 18 datacenters
- Two state-of-the-art Security Operations Centers

Office locations

Atlanta	Garden Grove	Petaluma	Santa Ana
Austin	Phoenix	Salt Lake City
Bakersfield	Houston	Portland	Santa Barbara
Baltimore	Irvine	Richardson	
Camarillo	Las Vegas	Sacramento	Seattle
Carson City	Los Angeles	San Antonio	Stockton
Charleston	Manchester	San Diego	Torrance
Chicago	Modesto	San Francisco	Walnut Creek
Dallas	Napa	San Jose	Waltham
Denver	New York	San Rafael	Woodland Hills
Fort Worth	Ontario	St. Louis	
Fresno	Palm Springs		

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