



Sonoma Mission Inn & Spa

A Fairmont Resort



Experience the best of California Wine Country at the Sonoma Mission Inn & Spa. This iconic 5-star hotel is an impeccable setting in which to relish the enviable Sonoma lifestyle. Enjoy the spa, private golf, wine tasting, and more.



Your Excellence = Your Reward



Program Details

The TPx Excellence Club contest runs from 1/1/24 through 12/31/24.

Qualified orders, submitted and Closed WON by the TPx sales partner during the eligibility period, will be eligible for points. The top 8 selling partners with the most points win.

For the purposes of this contest, a "sales partner" refers to an individual or entity officially associated with TPx for the sale of its products and services.

Qualifying Orders and Points:

- Every dollar of monthly recurring revenue (MRR) "Closed Won" sold as a new service (new customer, new service, new location, add core) for any commissionable product equals 1 point. For example, if a "sales partner" sells \$500 of MRR, they earn 500 points.
- A 2x MRR point multiplier will be applied to all new customer initial sales. (i.e., new logo equals 2 points per MRR dollar. For instance, \$500 of MRR from a new customer would equal 1000 points.) Additional qualifying sales to a new customer will earn 1x .
- Reconfiguration and renewal orders are not eligible for any points.
- NRC (non-recurring revenue) is not eligible for points, unless it is billed on installment payments for the term of the contract.
- Participants must accumulate a minimum of 25,000 points and a minimum of 3 net new customers during the contest period to qualify. Both conditions must be met.

Points are awarded based on the "sales partner" and their unique selling email. Multiple parties from the same organization can qualify. Points will not be combined for multiple "sales partners" from the same organization unless they are submitted by the same "sales partner."

TPx will perform quarterly sync-up to adjust for canceled orders (or early termination of services.) Orders sold or terminated early, during the contest period, and then canceled prior to January 31, 2025, will have the associated points removed from the ranking point tally.

In the event of a tie in points, the tie will be broken by the total MRR sold during the contest period, with the "sales partner" who has sold more earning the higher ranking.

Awards for winners and their guests include airfare vouchers, transfers, hotel accommodations, group meals, group events, and gratuities. TPx will coordinate with winners to book flights and accommodations.

If an award winner elects to make the trip as a single, there will be no credit or future value in lieu of not taking a guest. The trip award is non-transferable.

Winners and their guests must be 18 years or older at the time of the trip.

The award is valid only for the specified travel dates and may not be rescheduled or redeemed for vouchers or cash.

All aspects of the TPx Excellence Club awards are subject to all applicable laws and regulations. To be eligible for the award, all participants must agree to be bound by these Terms and Conditions, and participation constitutes acceptance of the terms and conditions contained herein.

Any liability for federal, state, or other taxes for the 2024 TPx Excellence Club award will be the sole responsibility of the winning agents. TPx will not be responsible for the payment of any such taxes. Winners are encouraged to consult with a tax advisor for implications.

Each participant will sign a liability waiver for this trip, releasing TPx and other property owners and facility providers of all financial or legal liability for any injury or occurrence. A full liability waiver is available upon request.

Additional terms and conditions may apply.

TPx reserves the right to change, modify or terminate the program for any reason, including, without limitation, Force Majeure events.

Each TPx Excellence Club award winner agrees that TPx may, in any way TPx deems fit, and at TPx's sole discretion, use any TPx Excellence Club award winner's name and/or likeness for purposes of publishing the results of, promoting, or otherwise advertising the TPx Excellence Club.

