# We make IT easy.

TPx gives your customers peace of mind through one trustworthy source for their IT needs. All while making it easier for you to grow your business.



# **Expand Your Business**

What's in it for you, a valued TPx Channel Partner?



#### **Grow Your Revenue**

Expand your service offering and portfolio, target new markets, and upsell and cross-sell easily with comprehensive solutions from an award-winning Managed Services Provider.



### **Make Marketing Easy**

Access professional marketing materials and resources to attract new customers and grow current accounts. Add your logo to any resource and get support with promotional efforts.



### **Get Competitive Compensation**

Take advantage of some of the most competitive residuals in the market coupled with SPIFFs and reward travel opportunities to sweeten the deal.



### **Get Dedicated Support**

Our seasoned Channel team offers help with everything from customer issues to commission questions, training, and easy access to technology specialists.



### **Increase Customer Retention**

With great technical support, an industry-best SLA, and access to a wide range of solutions from a trustworthy source with 700+ dedicated service delivery team members, your customers won't just be happy — they'll stick around.



#### **Partner IT Training**

Need to learn more about new solutions? TPx provides partners with advanced IT training and one-on-one support from our experts.

# Simplify for Your Customers

What's in it for your customers?



### No Such Thing As "Out of Reach"

Nationwide coverage means customers can expect the same service, support, and options no matter where they're located.



### 24/7 Customer Service

Customers have around-the-clock access to our certified support teams. They are also backed by a deep bench of experts for easy, timely escalation should a complex issue arise.



After nearly 25 years in the channel, I have finally found a company that understands the channel, invests in the channel, and supports partners every day!"

Stacy Conrad, SVP Channel Sales



# **One-Stop Shop**

No more juggling vendors, keeping track of multiple invoices, or hunting for the best price. Customers' IT needs are covered from top to bottom with TPx's many services.



#### **Tailored Solutions**

One size doesn't fit all. Our services can be personalized to each customer, with flexible options to meet a variety of needs and budgets.



# Solutions To Drive Business Continuity

We solve the most complex IT issues for businesses across the United States. Give your customers the best of IT with comprehensive solutions that provide peace of mind and limit business disruptions.



### Connectivity

Business internet expertly sized and sourced from a curated list of providers. Managed and woven into a resilient network solution that goes beyond what is available from carriers.



### **Network Management**

Management and oversight of your customers' edge and LAN networks to maintain crucial, secure, yet flexible access to business apps, data, and resources.



### Cybersecurity

Comprehensive services to protect customers against emerging security threats and maximize defensibility and compliance.



### Collaboration

Cutting-edge communication and phone solutions to drive efficiency and productivity for your customers, no matter how many locations or employees they have. Ranked in the Top 10 Managed Service Providers in the United States.

**Channel Futures** 



## **Systems & Infrastructure**

Expert management and securing of crucial endpoints and data to minimize business disruption.

# Support To Prevent Business Disruptions

We've got IT covered, so your customers can have peace of mind, focusing on what matters most: running and growing their business.

24 / 365

## 24/7 Support

Your customers will always have access to our certified support team, no matter the day or hour.



### **Expansive Team**

Whether your customer is looking for a fully managed or comanaged solution, our broad team of experts have the skill set to tackle any project, from the simple to the complex. Visit TPx.com/channel and start growing your business today.



### **Solution Architects**

Extensively trained TPx Solution Architects offer support and knowledge to close deals on highly technical topics.



### **Security Advisory Services**

Our cybersecurity team offers a range of evaluations, assessments, and custom consulting options to help customers maximize their protection against security incidents.

