What to Expect During Your Manged Endpoint Security Implementation

A Guided Path to Stronger Endpoint Visibility and a Smoother Rollout

Why Implementation Matters

Deploying endpoint security is more than installing an agent. Your environment must be configured, tested, and validated before broader rollout.

TPx Guides the Process

TPx guides implementation from kickoff through transition, while your team provides business context, access, and approvals.

Prepare for Kickoff

- Confirm business, technical, and security contacts
- Identify in-scope endpoints and critical applications
- Identify potential pilot users or devices
- Identify who can approve decisions and receive service notifications

Who Supports You

TPx Project Manager

Your primary point of contact. Coordinates communications, meetings, schedule, and progress across TPx and your team.

TPx Cloud Engineer

Leads technical onboarding, platform configuration, policy review, pilot support, and rollout planning.

Additional TPx Specialists

May join as needed based on your environment, technical requirements, or implementation questions.

What the Process Helps You Achieve

Clear Ownership

Aligned contacts and responsibilities

Endpoint Visibility

Broader coverage across in-scope endpoints

Validated Settings

Policies reviewed before production rollout

Lower Rollout Risk

Pilot issues addressed before scaling

Implementation Process

Phase	1 Initiate	2 Plan	3 Configure	4 Pilot	5 Production	6 Transition
What Happens and Why	Kickoff, introductions, contact confirmation, communication alignment, and provisioning of the SentinelOne environment. **Outcome: Clear ownership and aligned expectations.**	Confirm endpoint scope, deployment method, endpoint requirements, application interoperability, groups, and pilot approach. **Outcome: An approach aligned to your environment**	Apply baseline configurations, including policies and exclusions. **Outcome: A deployment-ready environment.**	Deploy to representative endpoints, validate policies and performance, review alerts, and gather feedback. **Outcome: Greater confidence before broader rollout.**	Expand deployment to in-scope endpoints and continue configuration tuning. **Outcome: Broader protection with less disruption.**	Confirm approved protection settings, support paths, ongoing contacts, and the selected operating model. **Outcome: A clear path forward after implementation.**
How TPx Supports You	Organize the project, lead kickoff, establish the working cadence, and provision the SentinelOne environment.	Guide design and deployment discussions.	Configure the platform and confirm authorized response actions.	Review false positives, tune exclusions, and address application or interoperability concerns.	Support rollout issues and refine the environment.	Move the service into ongoing support and clarify ownership.
Your Role	Confirm key contacts and availability.	Share business requirements, endpoint details, priorities, and constraints.	Review key decisions and approve response policies or exceptions.	Provide pilot access and practical feedback.	Coordinate access to in-scope endpoints and surface issues quickly.	Confirm operational contacts and final business decisions.

Implementation note: Protection depends on the SentinelOne agent being deployed, active, and communicating from in-scope endpoints.

Decisions We Will Work Through Together

TPx guides these conversations. Your team provides business context and approvals.

Deployment Approach

How the agent will be introduced and any operational constraints.

Pilot Population

Representative users and devices for testing.

Endpoint Groups

Whether different device populations need distinct policies or exclusions.

Protection Settings

Recommended settings and approved exceptions.

Agent Updates

Automatic-update approach and maintenance considerations.

Response Authority

Who may take which actions and when approval is required.

Solution Overview

Your selected solution tier determines the operating model after transition to active service.

Standard Solution Tier (EDR)

Your team manages

Alert review, investigation of suspicious activity, severity decisions, and security-response decisions.

TPx manages

Platform confiuration, technical support, service management, and escalation coordination

Your team retains control of investigation and response decisions.

Advanced Solution Tier (EDR + MDR)

SentinelOne MDR analysts provide

24/7 monitoring, alert investigation, threat triage, proactive threat hunting, and approved response actions.

TPx manages

Service coordination, technical support and escalation, incident communication, and ongoing service management.

Your organization retains response authority and business-impact decisions.

Ready for a Guided Transition?

Your TPx team will help confirm key contacts, align the implementation approach, and prepare for kickoff. With roles, settings, and response authority aligned, your team is positioned to move into ongoing service with clear ownership.